

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

February 3, 1994

Ms. Lynn Rosen
Rosen/Leap First
101 W. 87th Street, Suite 96
New York, NY 10024

Dear Ms. Rosen:

Your letter of January 10, 1994 declining an interest in my two approaches to "consent of the governed" (one scholarly, one popular) helped me get a sharper focus on my writing on this theme. It led me to recast the version intended for a popular audience, to cut it in half, to spice up the chapter titles, to make it more action-oriented.

The result is a new version, retitled *Year-Round Democracy: Better Than Term Limits and Other Elixirs*. As the title suggests and the preface indicates, I argue that it is not enough to send a message, such as voting for Ross Perot, wanting to vote for "none of the above", advocating term limits, responding to the urging of radio talk show hosts. Effective democracy requires much greater depth and continuity of citizen participation. This includes involvement with advocacy organizations and the Democratic and Republican parties. I offer some practical suggestions on how to do this.

With the hope that you will look at this new version and consider serving as my agent in marketing it, I am sending you nine of the twelve chapters of *Year-Round Democracy* (a couple of them incomplete). I estimate that the completed book will run about 35,000 words. I'm also enclosing a fresh copy of my vita so that you may know who I am.

If you decide that *Year-Round Democracy* isn't for you, please return the manuscript in the enclosed self-addressed envelope.

Sincerely yours,

Howard W. Hallman

Telephone -- Mon-Thurs: (301) 694-2859; Fri-Sat: (301) 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

February 22, 1994

Mr. William P. Berger
444 E. 58th Street
New York, NY 10022

Dear Mr. Berger:

I am working on three books in three different modes and am seeking an agent to help me market one, two, or all three of them. Would you be interested?

(1) *Year-Round Democracy: Better than Term Limits and Other Elixirs* is written to counter the over-simplified, patent-medicine nostrums now being offered as solutions to public problems. They include term limits for Congress and state legislatures, a desire to vote for "none of the above", talk-show activated calls to the Capitol, and the balanced budget amendment. I argue that these are lazy-bones solutions. In contrast year-round democracy requires continuous citizen involvement from beginning to end of elections, enactment of legislation, and executive decision-making. I offer some practical steps on how this can be achieved.

Enclosed are the table of contents of *Year-Round Democracy*, the preface which sets the tone, and the opening chapter on term limits. I have available decent drafts of six other chapters if you would like to see them. I expect to complete the other chapters by the end of March.

(2) *Destiny* is a reading drama that deals with the question: if God is good, why do people suffer? My answer is that rather than being All-Powerful and All-Knowing, God is All-Loving and therefore suffers with us. Although

there would be a limited market for *Destiny* as a stage play, I believe that it could have a sizable market as a drama for reading and discussion. This is how the biblical drama, *Job*, is used. Mine deals with similar issues but with a different answer. As a minute sample, a friend of mine with terminal cancer found it helpful to gain the perspective offered in *Destiny*.

Enclosed are a brief synopsis of the plot and the final scene. I have completed this work and can send you the entire manuscript if you would like to see it.

(3) *A Losing Season: How It Made Winners of Us All* is a sports story, aimed principally at boys in their early teens. In the story Granddad tells his grandson, Timmy, about the Lofton high school football season of 1944. The story relates how the team developed and worked out relationships among the different players as the season progressed and what the coach taught them. Their battles on the gridiron are regularly contrasted with events of World War II, then in its final year. When the players meet at their tenth high school reunion, they reflect on the positive effects on their personal growth of playing on a losing team (4-5 for the season). The book ends as Granddad and three other former teammates prepare for their fiftieth reunion and briefly summarize for Timmy the life-long lessons retained from the '44 season.

Enclosed is a sampler with brief excerpts from the first 12 completed chapters and an outline of the remaining chapters. I'm a couple of months from finishing the book, unless I move it ahead of *Year-Round Democracy*.

Mr. William P. Berger

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If you would like to discuss these works, please give me a call. But if you decide that none of them interest you, please return the samples in the enclosed, self-addressed envelope.

Sincerely yours,

Howard W. Hallman

Telephone -- Mon-Thurs: (301) 694-2859; Fri-Sat: (301) 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

February 22, 1994

Mr. Max Gartenberg
521 5th Avenue, Suite 1700
New York, NY 10175

Dear Mr. Gartenberg:

I am working on three books in three different modes and am seeking an agent to help me market one, two, or all three of them. Would you be interested?

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HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

February 22, 1994

Mr. Howard E. Sandrum
144 E. 84th Street
New York, NY 10028

Dear Mr. Sandrum:

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HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

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Mr. Arthur P. Schwartz
435 Riverside Drive
New York, NY 10025

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HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

February 22, 1994

Mr. Philip G. Spitzer
788 9th Avenue
New York, NY 10019

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HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

February 22, 1994

Mr. John A. Ware
392 Central Park West
New York, NY 10025

Dear Mr. Ware:

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HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

February 24, 1994

Mr. Robert E. Roistacher
545 W. 111th Street
New York, NY 10025

Dear Mr. Roistacher:

A little over a year ago you considered a proposal of mine for a book entitled *Democracy Isn't Easy -- But It's Worth It* and decided that it wasn't for you. Subsequently I got nowhere with that version of my ideas, took a hard look at it, and considered that my approach was too academic. I have now recast it to take on popular nostrums and to offer action-oriented alternatives. Therefaore, I ask you to take a look at my new approach, entitled *Year-Round Democracy: Better than Term Limits and Other Elixirs*.

I am also working on two other books in different modes and am seeking an agent to help me market one, two, or all three of my current works. Would you be interested?

(1) *Year-Round Democracy* is written to counter the over-simplified, patent-medicine nostrums now being offered as solutions to public problems. They include term limits for Congress and state legislatures, a desire to vote for "none of the above", talk-show activated calls to the Capitol, and the balanced budget amendment. I argue that these are lazy-bones solutions. In contrast year-round democracy requires continuous citizen involvement from beginning to end of elections, enactment of legislation, and executive decision-making. I offer some practical steps on how this can be achieved.

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Mr. Robert E. Roistacher

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HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

February 24, 1994

Mr. Bert Holtje, President
James Peter Associates
Box 772
Tenafly, NJ 07670

Dear Mr. Holtje:

A little over a year ago I sent you a proposal for a book entitled *Democracy Isn't Easy -- But It's Worth It*. You replied: "It does sound quite interesting. Ordinarily, I would consider discussing the project with you, but I'm stretched too thin at the moment." That may have been merely a polite refusal, but maybe you are now not stretched so thin and might consider a recasting of my ideas and also a couple of other books I am working on.

Subsequently I got nowhere with *Democracy Isn't Easy*, took a hard look at it, and decided that my approach was too academic. I have now recast it to take on popular nostrums and to offer action-oriented alternatives. Therefore, I ask you to take a look at my new approach, entitled *Year-Round Democracy: Better than Term Limits and Other Elixirs*.

Simultaneously I have written a religious reading drama and am working on a boy's sports story. Would you be interested in helping me market one, two, or all three of these books?

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April 2, 1994

Mr. Robert E. Roistacher
545 W 111th Street
New York, NY 10025

Dear Mr. Roistacher:

On February 24 I wrote you to inquire if you would be willing to serve as my agent in marketing three books I am working on: *Year-Round Democracy*, advocating greater citizen action; *Destiny*, a reading drama dealing with why we suffer; and *A Losing Season: How It Made Winners of Us All*, a sports story for boys in their early teens.

Previously *Destiny* was complete. I have now finished *A Losing Season*. I have written ten of the projected fifteen chapters of the third, now retitled *Democracy All Year Round*. Are you interested in assisting me with one or more of them? If you want a closer look, I can send you copies of the manuscripts. But if not, I want to pursue other possibilities.

Sincerely yours,

Howard W. Hallman

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

April 2, 1994

Mr. Arthur P. Schwartz
435 Riverside Drive
New York, NY 10025

Dear Mr. Schwartz:

On February 22 I wrote you to inquire if you would be willing to serve as my agent in marketing three books I am working on: *Year-Round Democracy*, advocating greater citizen action; *Destiny*, a reading drama dealing with why we suffer; and *A Losing Season: How It Made Winners of Us All*, a sports story for boys in their early teens.

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Sincerely yours,

Howard W. Hallman

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

April 18, 1994

Mr. David Black
200 Fifth Avenue, Suite 1400
New York, NY 10001

Dear Mr. Black:

I am working on three books in three different modes and am seeking assistance in marketing them. I want to inquire whether you would be interested in serving as my agent particularly for a book on political action and a sports story for young adolescents and perhaps also for a religious reading drama.

(1) *Democracy All Year Round: Better than Term Limits and Other Elixirs* is written to counter the over-simplified, patent-medicine nostrums now being offered as solutions to public problems. They include term limits for Congress and state legislatures, a desire to vote for "none of the above", talk-show activated calls to the Capitol, and the balanced budget amendment. I argue that these are lazy-bones solutions. In contrast year-round democracy requires continuous citizen involvement from beginning to end of elections, enactment of legislation, and executive decision-making. I offer some practical steps on how this can be achieved.

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Enclosed is a "Sampler" of *A Losing Season*, offering highlights from the book's 19 chapters and providing examples of various kinds of dialogue and narration. I'll send you the complete manuscript if you are interested in reviewing the entire book.

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Although there would be a limited market for *Destiny* as a stage play, I believe that it could have a sizable market as a drama for reading and discussion. As a minute sample, a friend of mine with terminal cancer found it helpful to gain the perspective offered in *Destiny*. I am currently trying to market it myself to religious publishers. If an agent wanted to try trade publishers in my behalf, I would be willing to go that route, too.

Mr. David Black

April 18, 1994

Page two.

Enclosed are a brief synopsis of the plot of *Destiny* and the final scene. I have completed this work and can send you the entire manuscript if you would like to see it.

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Sincerely yours,

Howard W. Hallman

Telephone -- Mon-Thurs: (301) 694-2859; Fri-Sat: (301) 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

April 18, 1994

Mr. Peter Ginsberg
Curtis Brown, Ltd.
10 Astor Place
New York, NY 10003

Dear Mr. Ginsburg:

I am working on three books in three different modes and am seeking assistance in marketing them. I want to inquire whether you would be interested in serving as my agent particularly for a book on political action and a sports story for young adolescents and perhaps also for a religious reading drama.

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Mr. Peter Ginsberg

April 18, 1994

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Howard W. Hallman

Telephone -- Mon-Thurs: (301) 694-2859; Fri-Sat: (301) 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

April 18, 1994

Mr. Ethan Ellenberg
548 Broadway, Suite 5-C
New York, NY 10012

Dear Mr. Ellenberg:

I am working on three books in three different modes and am seeking assistance in marketing them. I want to inquire whether you would be interested in serving as my agent particularly for a book on political action and a sports story for young adolescents and perhaps also for a religious reading drama.

(1) *Democracy All Year Round: Better than Term Limits and Other Elixirs* is written to counter the over-simplified, patent-medicine nostrums now being offered as solutions to public problems. They include term limits for Congress and state legislatures, a desire to vote for "none of the above", talk-show activated calls to the Capitol, and the balanced budget amendment. I argue that these are lazy-bones solutions. In contrast year-round democracy requires continuous citizen involvement from beginning to end of elections, enactment of legislation, and executive decision-making. I offer some practical steps on how this can be achieved.

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Mr. Ethan Ellenberg

April 18, 1994

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Sincerely yours,

Howard W. Hallman

Telephone -- Mon-Thurs: (301) 694-2859; Fri-Sat: (301) 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

April 18, 1994

Mr. Donald C. Farber
99 Park Avenue
New York, NY 10016

Dear Mr. Farber:

I am working on three books in three different modes and am seeking assistance in marketing them. I want to inquire whether you would be interested in serving as my agent particularly for a book on political action and a sports story for young adolescents and perhaps also for a religious reading drama.

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Mr. Donald C. Farber

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Telephone -- Mon-Thurs: (301) 694-2859; Fri-Sat: (301) 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

April 18, 1994

Mr. James Levine
c/o FWI
330 Seventh Avenue, 14th Floor
New York, NY 10001

Dear Mr. Levine:

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Mr. James Levine

April 18, 1994

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Telephone -- Mon-Thurs: (301) 694-2859; Fri-Sat: (301) 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

April 18, 1994

Mr. Neil G. McCluskey
Westchester Literary Agency
50 E. Hartsdale Avenue, Suite 4-1
Hartsdale, NY 10530

Dear Mr. McCluskey:

I am working on three books in three different modes and am seeking assistance in marketing them. I want to inquire whether you would be interested in serving as my agent particularly for a book on political action and a sports story for young adolescents and perhaps also for a religious reading drama.

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Mr. Neil G. McCluskey

April 18, 1994

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Howard W. Hallman

Telephone -- Mon-Thurs: (301) 694-2859; Fri-Sat: (301) 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

April 18, 1994

Ms. Edythea Ginis Selman
14 Washington Place
New York, NY 10003

Dear Ms. Selman:

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Telephone -- Mon-Thurs: (301) 694-2859; Fri-Sat: (301) 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

May 18, 1994

Ms. Wendy J. Strothman, Director
Beacon Press
25 Beacon Street
Boston, MA 02108

Dear Ms. Strothman:

I want to inquire if Beacon Press would be interested in considering the publication of a book I am writing entitled *Democracy All Year Round: Better Than Term Limits and Other Elixirs*. For your perusal I am submitting the table of contents, the preface which sets the tone, and three sample chapters. I have completed eight more chapters out of a planned fifteen if you would like to review them.

I am writing to counter the over-simplified, patent-medicine nostrums now being offered as solutions to public problems. They include term limits for Congress and state legislatures, a desire to vote for "none of the above", talk-show activated calls to the Capitol, and the balanced budget amendment. I argue that these are lazy-bones solutions. In contrast year-round democracy requires continuous citizen involvement from beginning to end of elections, enactment of legislation, and executive decision-making. I offer some practical steps on how this can be achieved.

I believe that there is a market for such a book among people who have become more active politically during the last several years and are looking for practical ways to carry out their concerns. Also many long time activists are looking for arguments and books to help counter such elixirs as term

limits.

The ideas in *Democracy All Year Round* are derived from my career experience in government and civic action, as indicated in the enclosed vita. Previously I have had nine books published by social science and university presses, as listed in the vita.

If you want to receive the other completed chapters, please let me know. But if you decide that Beacon Press would not be interested in my book, please return the sample chapters in the enclosed, self-addressed envelope.

Sincerely yours,

Howard W. Hallman

Telephone -- Mon-Thurs: (301) 694-2859; Fri-Sat: (301) 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

May 18, 1994

Mr. Steve Wasserman, Editorial Director
Times Books
201 E. 50th Street
New York, NY 10022

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If you want to receive the other completed chapters, please let me know. But if you decide that Times Books would not be interested in my book, please return the sample chapters in the enclosed, self-addressed envelope.

Sincerely yours,

Howard W. Hallman

Telephone -- Mon-Thurs: (301) 694-2859; Fri-Sat: (301) 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

May 26, 1994

Ms. Jane Dystel
Acton & Dystel, Inc.
928 Broadway
New York, NY 10010

Dear Ms. Dystel:

I want to inquire if you would be interested in helping me market a book I am writing entitled *Democracy All Year Round: Better Than Term Limits and Other Elixirs*. This would be my tenth published book. Most of the previous ones were published by social science and university presses (listed in vita).

For your perusal I am submitting the table of contents, the preface which sets the tone, and two sample chapters. I have completed eight more chapters out of the planned fifteen if you would like to review them.

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HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

May 26, 1994

Mr. Jeffrey H. Herman
The Jeff Herman Agency
500 Greenwood Street, Suite 5016
New York, NY 10013

Dear Mr. Herman:

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HOWARD W. HALLMAN
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Bethesda, MD 20817

May 26, 1994

Mr. Harvey Klinger
301 West 53rd Street
New York, NY 10019

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HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

May 26, 1994

Ms. Carol Mann
Carol Mann Literary Agency
55 Fifth Avenue
New York, NY 10003

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HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

May 26, 1994

Ms. Helen Rees
Helen Rees Literary Agency
308 Commonwealth
Boston, MA 02116

Dear Ms. Rees:

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HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

May 26, 1994

Ms. Shelly E. Roth
The Roth Literary Agency
106 Rockview, #2
Boston, MA 02130

Dear Ms. Roth:

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HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

May 26, 1994

Mr. Philip G. Spitzer
50 Talmadge Farm Lane
East Hampton, NY 11937

Dear Mr. Spitzer:

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Telephone -- Mon-Thurs: (301) 694-2859; Fri-Sat: (301) 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

June 23, 1994

Ms. Jane Dystel
Acton & Dystel, Inc.
928 Broadway
New York, NY 10010

Dear Ms. Dystel:

On May 26 I wrote you to inquire whether you would be interested in helping me market a book I am writing entitled *Democracy All Year Round: Better Than Term Limits and Other Elixirs*. As you consider my request, I would like to share a couple of newspaper clippings on the topic of term limits.

The first clipping reports that the U.S. Supreme Court has decided to consider whether state voters may limit terms of members of Congress. The article reviews recent efforts to set term limits and discusses the constitutional issue.

The second clipping is an editorial from the Washington Post on this issue. It speculates that the Supreme Court will render its decision early next year.

If the Supreme Court permits states to set limits on congressional terms, term limit advocates in many states will seek approval of such measures. If the Supreme Court decides that such limits are unconstitutional, term limit advocates will mount a drive to amend the U.S. Constitution to establish term limits for Congress.

In either case, term limits will be a hot topic in 1995. This leads me to

believe that a book opposing term limits and suggesting alternatives for dealing with voter frustration, as mine does, could have a ready market. I hope that you will consider this possibility as you make your decision whether to serve as my agent in marking *Democracy All Year Round*.

Sincerely yours,

Howard W. Hallman

Telephone -- Mon-Thurs: (301) 694-2859; Fri-Sat: (301) 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

June 23, 1994

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301 West 53rd Street
New York, NY 10019

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Carol Mann Literary Agency
55 Fifth Avenue
New York, NY 10003

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HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

July 19, 1994

Mr. Robert Mecoy, Editor-in-chief
Avon Books
1350 Avenue of the Americas
New York, NY 10019

Dear Mr. Mecoy:

I would like to propose to Avon Books a book entitled *Democracy All Year Round: Better Than Term Limits and Other Elixirs*. The table of contents, preface, and two sample chapters are enclosed. This would be my tenth book, most of them published by social science and university presses.

This book will be highly relevant in 1995 because of an anticipated ruling by the U.S. Supreme Court on the constitutionality of state-imposed congressional term limits (see enclosed clippings). If the Court accepts term limits, term limit advocates will step up their campaign in numerous states. If the Court rejects term limits, advocates will mount a national campaign to amend the U.S. Constitution to establish congressional term limits.

So far term limit advocates have had virtually a free ride in public debate. They are mostly conservatives whose candidates have failed to win elections against incumbents. So they want to change the rules. I believe that this is anti-democratic because it takes away voter choice. I say so in my book and also deal with other over-simplified nostrums, such as a desire to vote for "none of the above", talk-show activated calls to the Capitol, and the balanced budget amendment.

In contrast to these lazy-bones solutions, I argue that year-round democracy requires continuous citizen involvement from beginning to end of elections, enactment of legislation, and executive decision-making. I offer some practical steps on how this can be achieved. These ideas are derived from my career experience in government and civic action, as described in the enclosed vita.

I believe there would be ready market for my book among those who oppose term limits but haven't spoken up yet, and also among persons who want to become more politically active and are searching for positive ways to do so.

I have completed eleven chapters out of a planned fifteen and can send them to you if you would like to review them. But if you decide that Avon Books would not be interested in my book, please return the sample chapters in the enclosed, self-addressed envelope.

Sincerely yours,

Howard W. Hallman

Telephone -- Mon-Thurs: (301) 694-2859; Fri-Sat: (301) 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

July 19, 1994

Mr. Don Reisman
Executive Editor, College Division
St. Martin's Press
175 Fifth Avenue
New York, NY 10010-7848

Dear Mr. Reisman:

Last year at the annual meeting of the American Political Science Association, i offered you a book entitled *Consent of the Governed: Reflections on the American Experience*, aimed at an academic audience. You concluded that it didn't fit the needs of St. Martin's Press. I'm still working on this book and trying to place it with an interested publisher.

Meanwhile I have developed a popular, advocacy version of my ideas entitled *Democracy All Year Round: Better Than Term Limits and Other Elixirs*. Would you be willing to refer the enclosed table of contents, preface, and two sample chapters to an appropriate editor in St. Martin's trade division for consideration.

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Mr. Don Reisman

July 19, 1994

Page two.

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HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

July 19, 1994

Mr. John P. Kelly
W.W. Norton & Company
912 North Wayne Street, Apt. 201
Arlington, VA 22201

Dear Mr. Kelly:

Last year at the annual meeting of the American Political Science Association, i offered you a book entitled *Consent of the Governed: Reflections on the American Experience*, aimed at an academic audience. You concluded that it didn't fit the needs of W.W. Norton. I'm still working on this book and trying to place it with an interested publisher.

Meanwhile I have developed a popular, advocacy version of my ideas entitled *Democracy All Year Round: Better Than Term Limits and Other Elixirs*. Would you be willing to refer the enclosed table of contents, preface, and two sample chapters to an appropriate editor in Norton's trade division for consideration.

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HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

July 19, 1994

Ms. Christina Coffin
Managing Editor, Trade Division
Houghton Mifflin Company
222 Berkeley Street
Boston, MA 02115-3764

Dear Ms. Coffin:

Last fall following the annual meeting of the American Political Science Association, I offered you a book entitled *Consent of the Governed: Reflections on the American Experience*, aimed at an academic audience. You concluded that it didn't fit the needs of Houghton Mifflin. I'm still working on this book and trying to place it with an interested publisher.

Meanwhile I have developed a popular, advocacy version of my ideas entitled *Democracy All Year Round: Better Than Term Limits and Other Elixirs*. For your consideration, I am enclosing the table of contents, preface, and two sample chapters. I have nine other completed chapters out of the projected fifteen if you would like to receive them. This would be my tenth book, most of them published by social science and university presses.

Democracy All Year Round will be highly relevant in 1995 because of an anticipated ruling by the U.S. Supreme Court on the constitutionality of state-imposed congressional term limits (see enclosed clippings). If the Court accepts term limits, term limit advocates will step up their campaign in numerous states. If the Court rejects term limits, advocates will mount a

national campaign to amend the U.S. Constitution to establish congressional term limits.

So far term limit advocates have had virtually a free ride in public debate. They are mostly conservatives whose candidates have failed to win elections against incumbents. So they want to change the rules. I believe that this is anti-democratic because it takes away voter choice. I say so in my book and also deal with other over-simplified nostrums, such as a desire to vote for "none of the above", talk-show activated calls to the Capitol, and the balanced budget amendment.

In contrast to these lazy-bones solutions, I argue that year-round democracy requires continuous citizen involvement from beginning to end of elections, enactment of legislation, and executive decision-making. I offer some practical steps on how this can be achieved. These ideas are derived from my career experience in government and civic action, as described in the enclosed vita.

I believe there would be ready market for this book among those who oppose term limits but haven't spoken up yet, and also among persons who want to become more politically active and are searching for positive ways to do so.

Ms. Christina Coffin

July 19, 1994

Page two.

If you would like to receive the other completed chapters, please let me know. But if you decide that Houghton Mifflin is not be interested in my book, please return the sample chapters in the enclosed, self-addressed envelope.

Sincerely yours,

Howard W. Hallman

Telephone -- Mon-Thurs: (301) 694-2859; Fri-Sat: (301) 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

July 19, 1994

Ms. Alice E. Mayhew
Vice President, Trade Division
Simon & Schuster
1230 Avenue of the Americas
New York, NY 10020

Dear Ms. Mayhew:

In baseball it takes three strikes to put a hitter out. Perhaps its the same with publishers. Last fall I offered you a book entitled *Consent of the Governed: Reflections on the American Experience*, aimed at an academic audience. You concluded that it wasn't appropriate for Simon & Schuster. Then I tried a shorter version entitled *Democracy Isn't Easy*, and you turned it down, too.

I'm a persistent fellow, so I've taken another approach, more as an advocate, entitled *Democracy All Year Round: Better Than Term Limits and Other Elixirs*. I ask you to consider this version. Enclosed are the table of contents, preface, and two sample chapters. I have completed nine other chapters out of the projected fifteen if you would like to receive them.

Democracy All Year Round will be highly relevant in 1995 because of an anticipated ruling by the U.S. Supreme Court on the constitutionality of state-imposed congressional term limits (see enclosed clippings). If the Court accepts term limits, term limit advocates will step up their campaign in numerous states. If the Court rejects term limits, advocates will mount a

national campaign to amend the U.S. Constitution to establish congressional term limits.

So far term limit advocates have had virtually a free ride in public debate. They are mostly conservatives whose candidates have failed to win elections against incumbents. So they want to change the rules. I believe that this is anti-democratic because it takes away voter choice. I say so in my book and also deal with other over-simplified nostrums, such as a desire to vote for "none of the above", talk-show activated calls to the Capitol, and the balanced budget amendment.

*In contrast to these lazy-bones solutions, I argue that year-round democracy requires continuous citizen involvement from beginning to end of elections, enactment of legislation, and executive decision-making. I offer some practical steps on how this can be achieved. These ideas are derived from my career experience in government and civic action, as described in the enclosed vita. *Democracy All Year Long* would be my tenth book, most of them published by social science and university presses.*

I believe there would be ready market for this book among those who oppose term limits but haven't spoken up yet, and also among persons who want to become more politically active and are searching for positive ways to do so.

Ms. Alice E. Mayhew

July 19, 1994

Page two.

If you would like to receive the other completed chapters, please let me know. But if you decide that Simon & Schuster is not be interested in my book, please return the sample chapters in the enclosed, self-addressed envelope.

Sincerely yours,

Howard W. Hallman

Telephone -- Mon-Thurs: (301) 694-2859; Fri-Sat: (301) 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

July 19, 1994

Acquisition Department
Random House, Inc.,
201 East 50th Street
New York, NY 10022

Dear Friends:

I am submitting the table of contents, preface, and two sample chapters of a book entitled *Democracy All Year Round: Better Than Term Limits and Other Elixirs*. I request that you direct this material to appropriate editors in different divisions of Random House to ascertain their interest in this book. For I have nine other completed chapters out of the projected fifteen if one or more editors would like to receive them. This would be my tenth book, most of them published by social science and university presses.

Democracy All Year Round will be highly relevant in 1995 because of an anticipated ruling by the U.S. Supreme Court on the constitutionality of state-imposed congressional term limits (see enclosed clippings). If the Court accepts term limits, term limit advocates will step up their campaign in numerous states. If the Court rejects term limits, advocates will mount a national campaign to amend the U.S. Constitution to establish congressional term limits.

So far term limit advocates have had virtually a free ride in public debate. They are mostly conservatives whose candidates have failed to win elections against incumbents. So they want to change the rules. I believe that this is

anti-democratic because it takes away voter choice. I say so in my book and also deal with other over-simplified nostrums, such as a desire to vote for "none of the above", talk-show activated calls to the Capitol, and the balanced budget amendment.

In contrast to these lazy-bones solutions, I argue that year-round democracy requires continuous citizen involvement from beginning to end of elections, enactment of legislation, and executive decision-making. I offer some practical steps on how this can be achieved. These ideas are derived from my career experience in government and civic action, as described in the enclosed vita.

I believe there would be ready market for this book among those who oppose term limits but haven't spoken up yet, and also among persons who want to become more politically active and are searching for positive ways to do so.

Acquisition Department, Random House, Inc.,

July 19, 1994

Page two.

If you would like to receive the other completed chapters, please let me know. But if Random House decides that it is not be interested in my book, please return the sample chapters in the enclosed, self-addressed envelope.

Sincerely yours,

Howard W. Hallman

Telephone -- Mon-Thurs: (301) 694-2859; Fri-Sat: (301) 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

September 15, 1994

Mr. John P. Kelly
W.W. Norton & Company
912 North Wayne Street, Apt. 201
Arlington, VA 22201

Dear Mr. Kelly:

In July I wrote you, inquiring whether W.W. Norton's trade division would be interested in a book I am working on, entitled *Democracy All Year Round: Better Than Term Limits and Other Elixirs*.

I made the point that term limits will be a very big issue next year because the Supreme Court will rule whether the states may impose limits on congressional terms. If the Court accepts term limits, term limit advocates will step up their campaign in numerous states. If the Court rejects term limits, advocates will mount a national campaign to amend the U.S. Constitution to establish congressional term limits.

Recently the Clinton Administration came out against state-imposed term limits by asking to participate in oral arguments before the Supreme Court (see clipping). This adds heat to the issue.

Although term limit advocates are well-financed and have lots to say, there is no book on the market opposing term limits and offering alternatives for people who are frustrated with the political system. Therefore, I believe that there would be ready market for the book I am proposing.

Previously I sent you a couple sample chapters (with a SASE). I have eleven chapters out of fifteen completed and can send them to Norton if requested. If you would like to see them, please let me know.

Sincerely yours,

Howard W. Hallman

Telephone -- Mon-Thurs: (301) 694-2859; Fri-Sat: (301) 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

October 12, 1994

Mr. John P. Kelly
W.W. Norton & Company
912 North Wayne Street, Apt. 201
Arlington, VA 22201

Dear Mr. Kelly:

I got your telephone message and will await hearing from you further.

Meanwhile, term limits is becoming a bigger issue. It was an item in the "Contract with America" offered by the House Republicans on September 27. A term limits organization based in Chicago is reported to be spending \$300,000 in a television campaign in Speaker Thomas Foley's home district.

They have the money, but persons who think term limitation to be a bad idea are scarcely heard. But there are many of them. That's why I believe that a book attacking term limits and offering other solutions to popular dissatisfaction with government would be readily marketable.

I also deal with excessive influence of talk show hosts and the manipulated use of town meetings, a la Ross Perot. There are better ways to achieve continuing involvement in governmental decision-making, which I lay out in my book.

If a Norton editor would like to talk with me about the book, I am willing to go to New York for that purpose.

Sincerely yours,

Howard W. Hallman

Telephone -- Mon-Thurs: (301) 694-2859; Fri-Sat: (301) 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

December 1, 1994

Ms. Gail E. Ross
1666 Connecticut Avenue, NW
Suite 501
Washington, DC 20009

Dear Gail:

As we discussed over the phone, I would like you to consider serving as my agent to market a book entitled *More Democracy, Not Less: Making OUR Governments Work for US*. A copy of the manuscript is enclosed. When completed (there are a few gaps), it will run about 50,000 words.

The audience is citizens who are concerned about the course of events in American public life and want to make a difference. My thesis is that sending a message isn't enough to make government work more effectively for us. Rather numerous citizens need to engage in democratic participation all year round. There are many ways they can become more fully involved.

I note how people are sending messages: through voting against incumbents, favoring term limits, calling in to legislators in response to talk show hosts, and wanting to vote for "none of the above". Citizens, of course, have the right to send messages, but they will be far more influential if they realize that "consent of the governed" is a continuous, interactive process. That's what political insiders know and practice.

Then I go through practical ways in which citizens can participate fully in democratic decision-making: by running for office, being part of the two

major political parties, keeping in contact with incumbents between elections, lobbying legislative bodies, participation in planning and other aspects of executive decision-making. I suggest that our democracy needs many more people engaged in politics, which can become the art of the potential.

Enclosed is my vita and information about the Civic Action Institute. These days I am beginning to get involved in training and technical assistance in emerging democracies abroad, particularly democratic participation beyond elections. Thus, I am dealing with topics of my book as they apply in other settings.

If you want to discuss my manuscript, please call me at the numbers listed below. (I am dividing my time between Frederick, where my wife is serving as a United Methodist minister, and our house in Bethesda.) However, if you decide this manuscript is not for you, please return it to me in the enclosed, self-addressed envelope.

Sincerely yours,

Howard W. Hallman

Mon-Thurs: 1-301 694-2859; Fri-Sat: 301 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

January 7, 1995

Ms. Gail E. Ross
1666 Connecticut Avenue, NW
Suite 501
Washington, DC 20009

Dear Gail:

On December 1, 1994 I sent you a manuscript entitled *More Democracy, Not Less: Making OUR Governments Work for US*, I inquired whether you would consider serving as my agent to market this book. Since then I have called you a couple of times but was unable to reach you.

I want to get on with this project because I believe that my book is marketable by a agent who believes in its potential. There is a lot of talk about democracy these days, and there is no book in print quite like this one.

If you are not interested in becoming my agent, I want to look elsewhere. Therefore, if I haven't received a positive response from you by January 16, I will withdraw my manuscript from your consideration and seek another agent to serve me.

Sincerely yours,

Howard W. Hallman

Mon-Thurs: 1-301 694-2859; Fri-Sat: 301 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

January 19, 1995

Ms. Leona P. Schechter
3748 Huntington Street, NW
Washington, DC 20015

Dear Ms. Schechter:

As we discussed over the phone, I would like you to consider serving as my agent to market a book entitled *More Democracy, Not Less: Making OUR Governments Work for US*. This would be my tenth published book. To provide you a sample, I am enclosing approximately 100 pages of the manuscript, drawn from different sections. This is about half of total, estimated to run about 50,000 words. I have written all but two chapters.

The audience is citizens who are concerned about the course of events in American public life and want to make a difference. My thesis is that sending a message isn't enough to make government work more effectively for us. Rather numerous citizens need to engage in democratic participation all year round. There are many ways they can become more fully involved.

I note how people are sending messages: through voting against incumbents, favoring term limits, calling in to legislators in response to talk show hosts, and wanting to vote for "none of the above". Citizens, of course, have the right to send messages, but they will be far more influential if they realize that "consent of the governed" is a continuous, interactive process. That's what political insiders know and practice.

Then I go through practical ways in which citizens can participate fully in democratic decision-making: by running for office, being part of the two major political parties, keeping in contact with incumbents between elections, lobbying legislative bodies, participation in planning and other aspects of executive decision-making. I suggest that our democracy needs many more people engaged in politics, which can become the art of the potential.

I have been working on this set of ideas for several years. I wrote an earlier version entitled *Consent of the Governed: Reflections on the American Experience* with an academic audience in mind. Among others I tried it with Sage Publications, which has published three previous books of mine, but they and their reviewers concluded that it wasn't academic enough. One reviewer helped point me in a new direction by commenting:

He is producing an 'everyperson's manual' for understanding the complex working of the American public policy process with guides to the many entry points....His detailed, up close step-by-step picture of public policy making would be valuable for voluntary organizations that seek to influence legislation....I would think that Hallman could develop his material into a first-rate 'citizens' guide' to politics and law-making. With a jazzy popular cover, I could see it sold as a low-cost paperback in airports and upscale drug stores, and similar mass distribution points....Of course, public libraries, amateur political activists, emerging democracies abroad would also be appropriate markets.

Ms. Leona P. Schechter

January 19, 1995

Page two.

That's what I have tried to do with this new version, *More Democracy, Not Less: Making OUR Governments Work for US*. Unlike the academic market, I realize that I need an agent to help me reach editors at the trade publishing houses for this version. That's why I have contacted you.

Enclosed is my vita, including a listing of my previous books and other writings related to this topic. I am also enclosing information about my organization, the Civic Action Institute, which over the years has been engaged in civic education and working with local governmental officials to foster citizen participation. These days I am beginning to get involved in training and technical assistance in emerging democracies abroad, particularly democratic participation beyond elections. Thus, I am dealing with topics of my book as they apply in other settings.

If you want to discuss my manuscript, please call me at the numbers listed below. (I am dividing my time between Frederick, where my wife is serving as a United Methodist minister, and our house in Bethesda.) I would be happy to drop by and talk with you directly if you wish.

If you want to look at the rest of the manuscript, please let me know. However, if you decide this book is not for you, please return the manuscript material to me in the enclosed, self-addressed envelope.

Sincerely yours,

Howard W. Hallman

Mon-Thurs: 1-301 694-2859; Fri-Sat: 301 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

January 19, 1995

Ms. Kristy Fraser
Adler & Robin Books, Inc.
3409 29th Street, NW, #3
Washington, DC 20008

Dear Ms. Fraser:

As we discussed over the phone, I would like Adler & Robin Books, Inc. to consider serving as my agent to market a book entitled *More Democracy, Not Less: Making OUR Governments Work for US*. This would be my tenth published book. To provide you a sample, I am enclosing chapters, drawn from different sections. I have written all but two chapters and can supply you the other completed chapters if you want to see them.

The audience is citizens who are concerned about the course of events in American public life and want to make a difference. My thesis is that sending a message isn't enough to make government work more effectively for us. Rather numerous citizens need to engage in democratic participation all year round. There are many ways they can become more fully involved.

I note how people are sending messages: through voting against incumbents, favoring term limits, calling in to legislators in response to talk show hosts, and wanting to vote for "none of the above". Citizens, of course, have the right to send messages, but they will be far more influential if they realize that "consent of the governed" is a continuous, interactive process. That's what political insiders know and practice.

Then I go through practical ways in which citizens can participate fully in democratic decision-making: by running for office, being part of the two major political parties, keeping in contact with incumbents between elections, lobbying legislative bodies, participation in planning and other aspects of executive decision-making. I suggest that our democracy needs many more people engaged in politics, which can become the art of the potential.

I have been working on this set of ideas for several years. I wrote an earlier version entitled *Consent of the Governed: Reflections on the American Experience* with an academic audience in mind. Among others I tried it with Sage Publications, which has published three previous books of mine, but they and their reviewers concluded that it wasn't academic enough. One reviewer helped point me in a new direction by commenting:

He is producing an 'everyperson's manual' for understanding the complex working of the American public policy process with guides to the many entry points....His detailed, up close step-by-step picture of public policy making would be valuable for voluntary organizations that seek to influence legislation....I would think that Hallman could develop his material into a first-rate 'citizens' guide' to politics and law-making. With a jazzy popular cover, I could see it sold as a low-cost paperback in airports and upscale drug stores, and similar mass distribution points....Of course, public libraries, amateur political activists, emerging democracies abroad would also be appropriate markets.

Ms. Kristy Fraser

January 19, 1995

Page two.

That's what I have tried to do with this new version, *More Democracy, Not Less: Making OUR Governments Work for US*. Unlike the academic market, I realize that I need an agent to help me reach editors at the trade publishing houses for this version. That's why I have contacted you.

Enclosed is my vita, including a listing of my previous books and other writings related to this topic. I am also enclosing information about my organization, the Civic Action Institute, which over the years has been engaged in civic education and working with local governmental officials to foster citizen participation. These days I am beginning to get involved in training and technical assistance in emerging democracies abroad, particularly democratic participation beyond elections. Thus, I am dealing with topics of my book as they apply in other settings.

If you or others in your agency want to discuss my manuscript, please call me at the numbers listed below. (I am dividing my time between Frederick, where my wife is serving as a United Methodist minister, and our house in Bethesda.) I would be happy to drop by and talk with you directly if you wish.

If you want to look at the rest of the manuscript, please let me know. However, if you decide this book is not for Adler & Robin, please return the manuscript material to me in the enclosed, self-addressed envelope.

Sincerely yours,

Howard W. Hallman

Mon-Thurs: 1-301 694-2859; Fri-Sat: 301 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

May 6, 1995

Mr. Roger Donald, Vice President
Little, Brown and Company
1271 Avenue of the Americas
New York, NY 10020

Dear Mr. Donald:

As you requested on May 2, I am sending sample chapters of a proposed book entitled *More Democracy, Not Less: Making OUR Governments Work for US*. I sent you these on March 4 but apparently they went astray somewhere along the line. For convenience I am also sending a copy of my March 4 letter, which makes the case for this book.

I haven't attempted to update the opening chapter "Sending Messages Isn't Enough" to refer the Oklahoma City bombing and the public emergence of militias. In further revision I would make mention of these phenomena and other topical matters up to the time of final editing. These would be illustrations. The essence of the book would remain an exposition of practical ways in which citizens can become involved in year-round democratic participation.

My one further thought since March is that I would like to provide a brief listing at the end of most chapters on where persons can obtain further information on the topic. For example, the chapter on lobbying could refer to several how-to books entirely on lobbying and to several organizations that provide training in grassroots organizing for advocacy purposes.

If you need further information, please let me know. If you would like me to come to New York to discuss the book in greater detail, I would be pleased to do so. But if you conclude that this book is not suitable for Little, Brown, please return the sample chapters in the enclosed stamped, self-addressed envelope.

Sincerely yours,

Howard W. Hallman

Mon-Thurs: 301 694-2859; Fri-Sat: 301 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

M-Th: 301 694-2859; F-Sa: 301 897-3668
Fax: 301 620-0232

To: Mr. Roger Donald, Vice President
Little, Brown and Company

Fax: 212 522-2067

From: Howard W. Hallman

Date: May 9, 1995

No of pages: 1

*In response to your letter of May 2, on Saturday, May 6 I sent by express mail sample chapters of my proposed book, *More Democracy, Not Less: Making OUR Governments Work for US.**

If you did not receive it, please let me know. Otherwise, I will await your response, hoping that Little, Brown will be interested in publishing my book.

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

June 5, 1995

Ms. Natalie Chapman
Macmillan Publishing Group
1633 Broadway
New York, NY 10019

Dear Ms. Chapman:

On March 4, 1995 I wrote you at your previous address to inquire whether Macmillan would consider publishing a book of mine entitled *More Democracy, Not Less: Making OUR Governments Work for US*. In a telephone follow-up the other day, your staff indicated that my proposal wasn't on your log, so it must never have arrived. Therefore, I am submitting it again.

More Democracy, Not Less would be my tenth published book. To provide you a sample, I am enclosing several chapters, drawn from different sections of the book. I have written all but two of the twenty chapters and can supply you the other completed chapters if you want to review them.

I see the audience of *More Democracy, Not Less* to be citizens who are concerned about the course of events in American public life and want to make a difference. My thesis is that sending a message isn't enough to make government work more effectively for us. Rather numerous citizens need to engage in democratic participation all year round. There are many ways they can become more fully involved.

I note how people are sending messages: through voting against incumbents, favoring term limits, calling in to legislators in response to talk show hosts, wanting to vote for "none of the above", favoring a balanced budget amendment to the U.S. Constitution. Citizens, of course, have the right to send messages, but they will be far more influential if they realize that "consent of the governed" is a continuous, interactive process. That's what political insiders know and practice.

Then I go through practical ways in which citizens can participate fully in democratic decision-making: by running for office, being part of the two major political parties, keeping in contact with incumbents between elections, lobbying legislative bodies, participation in planning and other aspects of executive decision-making. I suggest that our democracy needs many more people engaged in politics, which can become the art of the potential.

I have been working on this set of ideas for several years. I wrote an earlier version entitled *Consent of the Governed: Reflections on the American Experience* with an academic audience in mind. Among others I tried it with Sage Publications, which has published three previous books of mine, but they and their reviewers concluded that it wasn't academic enough. One reviewer helped point me in a new direction by commenting:

He is producing an 'everyperson's manual' for understanding the complex working of the American public policy process with guides to the many entry points....His detailed, up close step-by-step picture of public policy

Ms. Natalie Chapman

June 5, 1995

Page two.

making would be valuable for voluntary organizations that seek to influence legislation....I would think that Hallman could develop his material into a first-rate 'citizens' guide' to politics and law-making. With a jazzy popular cover, I could see it sold as a low-cost paperback in airports and upscale drug stores, and similar mass distribution points....Of course, public libraries, amateur political activists, emerging democracies abroad would also be appropriate markets.

That's what I have tried to do with this new version, *More Democracy, Not Less: Making OUR Governments Work for US*. I hope that you will recognize this as a book which has potential for reaching a sizable market.

I write from the perspective of one who has been involved in many aspects of civic action and politics for many years. As my enclosed vita indicates, I have been a grassroots community organizer, worked for local voluntary organizations, been employed by local government, and worked for a U.S. Senate subcommittee. Through the Civic Action Institute, which I organized in 1969 and still serve as president, I have conducted training for citizens and local officials in all sections of the United States on ways to achieve greater citizen participation. These days I am beginning to get involved in training and technical assistance in emerging democracies abroad, particularly democratic participation beyond elections. Thus, I am dealing with topics of my book as they apply in other settings.

If you want to look at the rest of the manuscript, please let me know. However, if you decide this book is not appropriate for Macmillan, please return the sample chapters to me in the enclosed, self-addressed envelope.

Sincerely yours,

Howard W. Hallman

Mon-Thurs: 1-301 694-2859; Fri-Sat: 301 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

June 5, 1995

Mr. David Groff, Editor
Putnam Publishing Group
200 Madison Avenue
New York, NY 10016

Dear Mr. Groff:

As I mentioned on the phone the other day, on March 4, 1995 I wrote to Ms. Andrea Chambers to inquire whether Putnam would consider publishing a book of mine entitled *More Democracy, Not Less: Making OUR Governments Work for US*. Since she is no longer there, I am resubmitting my proposal to you for your consideration.

More Democracy, Not Less would be my tenth published book. To provide you a sample, I am enclosing several chapters, drawn from different sections of the book. I have written all but two of the twenty chapters and can supply you the other completed chapters if you want to review them.

I see the audience of *More Democracy, Not Less* to be citizens who are concerned about the course of events in American public life and want to make a difference. My thesis is that sending a message isn't enough to make government work more effectively for us. Rather numerous citizens need to engage in democratic participation all year round. There are many ways they can become more fully involved.

I note how people are sending messages: through voting against incumbents,

favoring term limits, calling in to legislators in response to talk show hosts, wanting to vote for "none of the above", favoring a balanced budget amendment to the U.S. Constitution. Citizens, of course, have the right to send messages, but they will be far more influential if they realize that "consent of the governed" is a continuous, interactive process. That's what political insiders know and practice.

Then I go through practical ways in which citizens can participate fully in democratic decision-making: by running for office, being part of the two major political parties, keeping in contact with incumbents between elections, lobbying legislative bodies, participation in planning and other aspects of executive decision-making. I suggest that our democracy needs many more people engaged in politics, which can become the art of the potential.

I have been working on this set of ideas for several years. I wrote an earlier version entitled *Consent of the Governed: Reflections on the American Experience* with an academic audience in mind. Among others I tried it with Sage Publications, which has published three previous books of mine, but they and their reviewers concluded that it wasn't academic enough. One reviewer helped point me in a new direction by commenting:

He is producing an 'everyperson's manual' for understanding the complex working of the American public policy process with guides to the many entry points....His detailed, up close step-by-step picture of public policy

Mr. David Groff

June 5, 1995

Page two.

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That's what I have tried to do with this new version, *More Democracy, Not Less: Making OUR Governments Work for US*. I hope that you will recognize this as a book which has potential for reaching a sizable market.

I write from the perspective of one who has been involved in many aspects of civic action and politics for many years. As my enclosed vita indicates, I have been a grassroots community organizer, worked for local voluntary organizations, been employed by local government, and worked for a U.S. Senate subcommittee. Through the Civic Action Institute, which I organized in 1969 and still serve as president, I have conducted training for citizens and local officials in all sections of the United States on ways to achieve greater citizen participation. These days I am beginning to get involved in training and technical assistance in emerging democracies abroad, particularly democratic participation beyond elections. Thus, I am dealing with topics of my book as they apply in other settings.

If you want to look at the rest of the manuscript, please let me know. However, if you decide this book is not appropriate for Putnam, please return the sample chapters to me in the enclosed, self-addressed envelope.

Sincerely yours,

Howard W. Hallman

Mon-Thurs: 1-301 694-2859; Fri-Sat: 301 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

June 5, 1995

Ms. Joann Davis, Executive Editor
Warner Books
1271 Avenue of the Americas
New York, NY 10020

Dear Ms. Davis:

On March 4, 1995 I wrote you to inquire whether Warner Books would consider publishing a book of mine entitled *More Democracy, Not Less: Making OUR Governments Work for US*. In a telephone follow-up today your staff indicated that you had not received my proposal. Therefore, I am submitting it again.

More Democracy, Not Less would be my tenth published book. To provide you a sample, I am enclosing several chapters, drawn from different sections of the book. I have written all but two of the twenty chapters and can supply you the other completed chapters if you want to review them.

I see the audience of *More Democracy, Not Less* to be citizens who are concerned about the course of events in American public life and want to make a difference. My thesis is that sending a message isn't enough to make government work more effectively for us. Rather numerous citizens need to engage in democratic participation all year round. There are many ways they can become more fully involved.

I note how people are sending messages: through voting against incumbents,

favoring term limits, calling in to legislators in response to talk show hosts, wanting to vote for "none of the above", favoring a balanced budget amendment to the U.S. Constitution. Citizens, of course, have the right to send messages, but they will be far more influential if they realize that "consent of the governed" is a continuous, interactive process. That's what political insiders know and practice.

Then I go through practical ways in which citizens can participate fully in democratic decision-making: by running for office, being part of the two major political parties, keeping in contact with incumbents between elections, lobbying legislative bodies, participation in planning and other aspects of executive decision-making. I suggest that our democracy needs many more people engaged in politics, which can become the art of the potential.

I have been working on this set of ideas for several years. I wrote an earlier version entitled *Consent of the Governed: Reflections on the American Experience* with an academic audience in mind. Among others I tried it with Sage Publications, which has published three previous books of mine, but they and their reviewers concluded that it wasn't academic enough. One reviewer helped point me in a new direction by commenting:

He is producing an 'everyperson's manual' for understanding the complex working of the American public policy process with guides to the many entry points....His detailed, up close step-by-step picture of public policy

Ms. Joann Davis

June 5, 1995

Page two.

making would be valuable for voluntary organizations that seek to influence legislation....I would think that Hallman could develop his material into a first-rate 'citizens' guide' to politics and law-making. With a jazzy popular cover, I could see it sold as a low-cost paperback in airports and upscale drug stores, and similar mass distribution points....Of course, public libraries, amateur political activists, emerging democracies abroad would also be appropriate markets.

That's what I have tried to do with this new version, *More Democracy, Not Less: Making OUR Governments Work for US*. I hope that you will recognize this as a book which has potential for reaching a sizable market.

I write from the perspective of one who has been involved in many aspects of civic action and politics for many years. As my enclosed vita indicates, I have been a grassroots community organizer, worked for local voluntary organizations, been employed by local government, and worked for a U.S. Senate subcommittee. Through the Civic Action Institute, which I organized in 1969 and still serve as president, I have conducted training for citizens and local officials in all sections of the United States on ways to achieve greater citizen participation. These days I am beginning to get involved in training and technical assistance in emerging democracies abroad, particularly democratic participation beyond elections. Thus, I am dealing with topics of my book as they apply in other settings.

If you want to look at the rest of the manuscript, please let me know. However, if you decide this book is not appropriate for Warner Books, please return the sample chapters to me in the enclosed, self-addressed envelope.

Sincerely yours,

Howard W. Hallman

Mon-Thurs: 1-301 694-2859; Fri-Sat: 301 897-3668

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

June 5, 1995

Mr. Roger Donald, Vice President
Little, Brown and Company
1271 Avenue of the Americas
New York, NY 10020

Dear Mr. Donald:

On Saturday I received back from you sample chapters of my proposed book, More Democracy, Not Less: Making OUR Governments Work for US. It came in the SASE I had supplied.

In the same mail I also received from you the enclosed letter to Mitchell Rose and a book proposal he had submitted to you. It came in an enveloped addressed me, obviously in error. I am returning these items to you.

Sincerely yours,

Howard W. Hallman

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

July 18, 1995

Mr. Tom Dupree, Senior Editor
Bantam Books
1540 Broadway
New York, NY 10036

Dear Mr. Dupree:

On March 4, 1995 I wrote you, inquiring whether Bantam Books would be interested in publishing a book of mine entitled *More Democracy, Not Less: Making OUR Governments Work for US*. I wrote a follow-up letter in April and left a couple of phone messages in June. Having had no reply, I am assuming that my inquiry letter and sample chapters are in a pile of unsolicited proposals, awaiting a reader.

Meanwhile, I have continued to work on the book. I thought about it while on vacation the past couple of weeks and decided to recast the book so as to place greater emphasis on practical, how-to elements. This in turn led me to retitile the book as *PARTICIPATE, PARTICIPATE, PARTICIPATE: 24 Ways to Revitalize American Democracy*. The revised table of contents is enclosed. It encompasses most of the topics of the previous outline with some rearrangement. It discards one chapter and adds two new ones.

I'm working on chapter revisions now and will send you several by the end of next week. My thinking is that if I am able to get a publishing contract by this fall, the book would be published in the spring of 1996 at the soonest. Therefore, it should look ahead to ways citizens can participate well beyond

the 1996 presidential election campaign, and not only in electoral activity but also in governance at three levels: national, state, and local.

If you are interested in my proposal, I would welcome an opportunity to go to New York to talk with you directly. But if you conclude that my book is not suitable for Bantam Books, please return the sample chapters I previously submitted in the SASE I supplied.

Sincerely yours,

Howard W. Hallman

Mon-Thurs: 301 694-2859; Fri-Sat: 301 897-3668

Fax: 301 620-0232

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

July 18, 1995

Ms. Ann Godoff, Vice President
Random House
201 E. 50th Street
New York, NY 10022

Dear Ms. Godoff:

On March 4, 1995 I wrote you, inquiring whether Random House would be interested in publishing a book of mine entitled *More Democracy, Not Less: Making OUR Governments Work for US*. I wrote a follow-up letter in April and left a couple of phone messages in June. Having had no reply, I am assuming that my inquiry letter and sample chapters are in a pile of unsolicited proposals, awaiting a reader.

Meanwhile, I have continued to work on the book. I thought about it while on vacation the past couple of weeks and decided to recast the book so as to place greater emphasis on practical, how-to elements. This in turn led me to retitlle the book as *PARTICIPATE, PARTICIPATE, PARTICIPATE: 24 Ways to Revitalize American Democracy*. The revised table of contents is enclosed. It encompasses most of the topics of the previous outline with some rearrangement. It discards one chapter and adds two new ones.

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the 1996 presidential election campaign, and not only in electoral activity but also in governance at three levels: national, state, and local.

If you are interested in my proposal, I would welcome an opportunity to go to New York to talk with you directly. But if you conclude that my book is not suitable for Random House, please return the sample chapters I previously submitted in the SASE I supplied.

Sincerely yours,

Howard W. Hallman

Mon-Thurs: 301 694-2859; Fri-Sat: 301 897-3668

Fax: 301 620-0232

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

July 18, 1995

Ms. Natalie Chapman
Macmillan Publishing Group
1633 Broadway
New York, NY 10019

Dear Ms. Chapman:

On June 5, 1995 I wrote you, inquiring whether Macmillan would be interested in publishing a book of mine entitled *More Democracy, Not Less: Making OUR Governments Work for US*. The letter and sample chapters apparently arrived prematurely at your new address and were returned to me. I remailed them on June 19.

Meanwhile, I have continued to work on the book. I thought about it while on vacation the past couple of weeks and decided to recast the book so as to place greater emphasis on practical, how-to elements. This in turn led me to retitile the book as *PARTICIPATE, PARTICIPATE, PARTICIPATE: 24 Ways to Revitalize American Democracy*. The revised table of contents is enclosed. It encompasses most of the topics of the previous outline with some rearrangement. It discards one chapter and adds two new ones.

I'm working on chapter revisions now and will send you several by the end of next week. My thinking is that if I am able to get a publishing contract by this fall, the book would be published in the spring of 1996 at the soonest. Therefore, it should look ahead to ways citizens can participate well beyond the 1996 presidential election campaign, and not only in electoral activity

but also in governance at three levels: national, state, and local.

If you are interested in my proposal, I would welcome an opportunity to go to New York to talk with you directly. But if you conclude that my book is not suitable for Macmillan, please return the sample chapters I previously submitted in the SASE I supplied.

Sincerely yours,

Howard W. Hallman

Mon-Thurs: 301 694-2859; Fri-Sat: 301 897-3668

Fax: 301 620-0232

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

July 18, 1995

Mr. Michael Reagan
Executive Vice President
Turner Publishing, Inc.
1050 Techwood Drive, NW
Atlanta, GA 30318

Dear Mr. Reagan:

On April 19, 1995 I wrote you, inquiring whether Turner Publishing would be interested in publishing a book of mine entitled *More Democracy, Not Less: Making OUR Governments Work for US*. On June 13 I talked with one of your staff on the phone, and she indicated that Turner would "pass on it". However, I have had no written reply nor received back the sample chapters I submitted with a SASE.

Meanwhile, I have continued to work on the book. I thought about it while on vacation the past couple of weeks and decided to recast the book so as to place greater emphasis on practical, how-to elements. This in turn led me to retitle the book as *PARTICIPATE, PARTICIPATE, PARTICIPATE: 24 Ways to Revitalize American Democracy*. The revised table of contents is enclosed. It encompasses most of the topics of the previous outline with some rearrangement. It discards one chapter and adds two new ones.

I am wondering whether you and your staff would take a second look at my proposal with the thought that it now is more in keeping with your publishing agenda. I'm working on chapter revisions now and could send you several by

the end of next week.

My thinking is that if I am able to get a publishing contract by this fall, the book would be published in the spring of 1996 at the soonest. Therefore, it should look ahead to ways citizens can participate well beyond the 1996 presidential election campaign, and not only in electoral activity but also in governance at three levels: national, state, and local.

If you are interested in my proposal, I would welcome an opportunity to discuss it in greater detail over the phone. However, if you conclude that my revised outline still does not come up with a book suitable for Turner Publishing, please return the sample chapters I previously submitted in the SASE I supplied.

Sincerely yours,

Howard W. Hallman

Mon-Thurs: 301 694-2859; Fri-Sat: 301 897-3668

Fax: 301 620-0232

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

M-Th: 301 694-2859; F-Sa: 301 897-3668
Fax: 301 620-0232

Fax Message

To: Mr. Alan Axelrod, Director of Development
Turner Publishing, Inc.

Fax: 404 885-4066

Date: August 9, 1995

No of pages: 2

Dear Mr. Axelrod:

You wrote me August 3 that a proposed book of mine entitled *More Democracy, Not Less: Making OUR Governments Work for US* doesn't fit with the current agenda of Turner Publishing, Inc. This letter overlapped in the mail one I wrote to Mr. Michael Reagan on August 2 sending a fresh approach to my ideas, now entitled *PARTICIPATE, PARTICIPATE, PARTICIPATE: 24 Ways to Revitalize American Democracy* (copy of letter enclosed).

PARTICIPATE, PARTICIPATE, PARTICIPATE is more action-oriented than my previous approach. Perhaps this is more suitable to your agenda,

perhaps not. At least I invite you to take a second look.

I sent six sample chapters of *PARTICIPATE, PARTICIPATE, PARTICIPATE* via the U.S. Postal Service. I hope that you can find them. I also enclosed a SASE so that you can return them to me if this version, too, doesn't meet your agenda.

Sincerely yours,

Howard W. Hallman

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

August 16, 1995

Mr. Tom Dupree, Senior Editor
Bantam Books
1540 Broadway
New York, NY 10036

Dear Mr. Dupree:

On August 2, 1995 I sent you a proposal for a book entitled *PARTICIPATE, PARTICIPATE, PARTICIPATE: 24 Ways to Revitalize American Democracy* and offered six sample chapters.

To add to my case that there is a market for such a book, I am enclosing an article by David S. Broder of *The Washington Post* on "The Perot People", written after they met in Dallas this past weekend. He makes the point that they are increasing their civic involvement, not just by supporting Perot but in other ways. There are millions like them, not all of them in the Perot camp. My book offers numerous practical ways to increase political participation.

I realize that publishers prefer authors who are already well known, which I'm not. However, if it would help, I could assist you in getting endorsements of the kind you put on the back of book covers from persons who are much better known than I am. Such as, one of the speakers who was well received at the Perot gathering, a prominent national civic leader, and leaders of national African American and Hispanic organizations.

I would welcome an opportunity to meet with you in person to discuss my book.

Sincerely yours,

Howard W. Hallman

*Mon-Thurs: 301 694-2859; Fri-Sat: 301 897-3668
620-0232*

Fax: 301

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

August 16, 1995

Ms. Ann Godoff, Vice President
Random House
201 E. 50th Street
New York, NY 10022

Dear Ms. Godoff:

On August 2, 1995 I sent you a proposal for a book entitled *PARTICIPATE, PARTICIPATE, PARTICIPATE: 24 Ways to Revitalize American Democracy* and offered six sample chapters.

To add to my case that there is a market for such a book, I am enclosing an article by David S. Broder of *The Washington Post* on "The Perot People", written after they met in Dallas this past weekend. He makes the point that they are increasing their civic involvement, not just by supporting Perot but in other ways. There are millions like them, not all of them in the Perot camp. My book offers numerous practical ways to increase political participation.

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I would welcome an opportunity to meet with you in person to discuss my book.

Sincerely yours,

Howard W. Hallman

*Mon-Thurs: 301 694-2859; Fri-Sat: 301 897-3668
620-0232*

Fax: 301

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

September 6, 1995

Mr. Steve Wasserman, Editorial Director
Times Books
201 E. 50th Street
New York, NY 10022

Dear Mr. Wasserman:

I would like to inquire whether Times Books would consider publishing a book of mine entitled *PARTICIPATE, PARTICIPATE, PARTICIPATE: 24 Ways to Revitalize American Democracy*. This would be my tenth published book. To provide you a sample, I am enclosing several chapters, drawn from different sections of the book. Other chapters are available if you would like to review them.

I am going to be in New York for a meeting across from the United Nations on Monday afternoon, September 18. Although it may be too soon for you, I would welcome an opportunity to meet with you or one of your editors that morning or on Tuesday morning, September 19 if you have an initial interest in my book.

I see the audience of *PARTICIPATE, PARTICIPATE, PARTICIPATE* to be citizens who are concerned about the course of events in American public life and want to make a difference. (For example, see attached article, "The Perot People...".) My thesis is that sending a message isn't enough to make government work more effectively for us. Rather I urge citizens to put aside simplistic solutions, such as term limits (which are anti-democratic), and

realize that "consent of the governed" is a continuous, interactive process. That's what political insiders know and practice. Numerous citizens likewise need to be involved all year round in order to revitalize American democracy.

Then I go through practical ways in which citizens can participate fully in democratic decision-making: by running for office, being part of the two major political parties, keeping in contact with incumbents between elections, lobbying legislative bodies and executive officials, and participating in agenda setting, budget making, planning processes, and other aspects of governmental decision making.

I have been working on this set of ideas for several years. I wrote an earlier version entitled *Consent of the Governed: Reflections on the American Experience* with an academic audience in mind. Among others I tried it with Sage Publications, which has published three previous books of mine, but they and their reviewers concluded that it wasn't academic enough. One reviewer helped point me in a new direction by commenting:

He is producing an 'everyperson's manual' for understanding the complex working of the American public policy process with guides to the many entry points....His detailed, up close step-by-step picture of public policy making would be valuable for voluntary organizations that seek to influence legislation....I would think that Hallman could develop his material into a first-rate 'citizens' guide' to politics and law-making. With a

Mr. Steve Wasserman

September 6, 1995

Page two.

jazzy popular cover, I could see it sold as a low-cost paperback in

airports and upscale drug stores, and similar mass distribution points....Of course, public libraries, amateur political activists, emerging democracies abroad would also be appropriate markets.

That's what I have tried to do with this new version, *PARTICIPATE, PARTICIPATE, PARTICIPATE: 24 Ways to Revitalize American Democracy*. I hope that you will recognize this as a book which has potential for reaching a sizable market.

I write from the perspective of one who has been involved in many aspects of civic action and politics for many years. As my enclosed vita indicates, I have been a grassroots community organizer, worked for local voluntary organizations, been employed by local government, and worked for a U.S. Senate subcommittee.

Through the Civic Action Institute, which I organized in 1969 and still serve as president, I have conducted training for citizens and local officials in all sections of the United States on ways to achieve greater citizen participation. These days I am beginning to get involved in training and technical assistance in emerging democracies abroad, giving particular attention to democratic participation beyond elections. Thus, I am dealing with topics of my book as they apply in other settings.

If you want to look at other chapters, please let me know. However, if you decide this book is not appropriate for Times Books, please return the sample chapters to me in the enclosed, self-addressed envelope.

Sincerely yours,

Howard W. Hallman

Mon-Thurs: 301 694-2859; Fri-Sat: 301 897-3668
620-0232

Fax: 301

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

September 12, 1995

Mr. Robert Wallace
Vice President & Senior Editor
The Free Press
866 Third Avenue
New York, NY 10022

Dear Mr. Wallace:

I would like to inquire whether the Free Press would consider publishing a book of mine entitled *PARTICIPATE, PARTICIPATE, PARTICIPATE: 24 Ways to Revitalize American Democracy*. This would be my tenth published book. To provide you a sample, I am enclosing several chapters, drawn from different sections of the book. Other chapters are available if you would like to review them.

I see the audience of *PARTICIPATE, PARTICIPATE, PARTICIPATE* to be citizens who are concerned about the course of events in American public life and want to make a difference. (For example, see attached article, "The Perot People...".) My thesis is that sending a message isn't enough to make government work more effectively for us. Rather I urge citizens to put aside simplistic solutions, such as term limits (which are anti-democratic), and realize that "consent of the governed" is a continuous, interactive process. That's what political insiders know and practice. Numerous citizens likewise need to be involved all year round in order to revitalize American democracy.

Then I go through practical ways in which citizens can participate fully in

democratic decision-making: by running for office, being part of the two major political parties, keeping in contact with incumbents between elections, lobbying legislative bodies and executive officials, and participating in agenda setting, budget making, planning processes, and other aspects of governmental decision making.

I have been working on this set of ideas for several years. I wrote an earlier version entitled *Consent of the Governed: Reflections on the American Experience* with an academic audience in mind. Among others I tried it with Sage Publications, which has published three previous books of mine, but they and their reviewers concluded that it wasn't academic enough. One reviewer helped point me in a new direction by commenting:

He is producing an 'everyperson's manual' for understanding the complex working of the American public policy process with guides to the many entry points....His detailed, up close step-by-step picture of public policy making would be valuable for voluntary organizations that seek to influence legislation....I would think that Hallman could develop his material into a first-rate 'citizens' guide' to politics and law-making. With a jazzy popular cover, I could see it sold as a low-cost paperback in airports and upscale drug stores, and similar mass distribution points....Of course, public libraries, amateur political activists, emerging democracies abroad would also be appropriate markets.

Mr. Robert Wallace
September 12, 1995
Page two.

That's what I have tried to do with this new version, *PARTICIPATE*,

PARTICIPATE, PARTICIPATE: 24 Ways to Revitalize American Democracy.

I hope that you will recognize this as a book which has potential for reaching a sizable market.

I write from the perspective of one who has been involved in many aspects of civic action and politics for many years. As my enclosed vita indicates, I have been a grassroots community organizer, worked for local voluntary organizations, been employed by local government, and worked for a U.S. Senate subcommittee.

Through the Civic Action Institute, which I organized in 1969 and still serve as president, I have conducted training for citizens and local officials in all sections of the United States on ways to achieve greater citizen participation. These days I am beginning to get involved in training and technical assistance in emerging democracies abroad, giving particular attention to democratic participation beyond elections. Thus, I am dealing with topics of my book as they apply in other settings.

If you want to look at other chapters, please let me know. However, if you decide this book is not appropriate for the Free Press, please return the sample chapters to me in the enclosed, self-addressed envelope.

Sincerely yours,

Howard W. Hallman

Mon-Thurs: 301 694-2859; Fri-Sat: 301 897-3668
620-0232

Fax: 301

Publishers written to on October 3, 1995

*Mr. Brandon Toropov, Vice President
Bob Adams, Inc.
260 Center Street
Holbrook, MA 02343*

*Mr. David Goehring, Vice President
Addison-Wesley Publishing Co.
One Jacob Way
Reading, MA 01867*

*Mr. Steven Fraser, Executive Editor
Basic Books
10 E. 53rd Street
New York, NY 10022*

*Mr. Philip Carpenter, Editorial Director
Blackwell Publishers
238 Main Street
Cambridge, MA 02142*

*Drenka Willen, Senior Editor
Harcourt Brace & Co.
15 E. 26th Street
New York, NY 10010*

*Mr. William Strachan, Vice President
Henry Holt & Co.
115 W. 18th Street
New York, NY 10011*

Mr. André Schriffin, Director
The New Press
450 W. 41st Street
New York, NY 10036

Dr. Richard J. Martin, Executive Editor
University of Illinois Press
1325 S. Oak
Champaign, IL 61820

Ms. Nan Graham, Executive Editor
Viking Penguin
375 Hudson Street
New York, NY 10014

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

October 3, 1995

Dr. Richard J. Martin, Executive Editor
University of Illinois Press
1325 S. Oak
Champaign, IL 61820

Dear Dr. Martin:

I would like to inquire whether the University of Illinois Press would consider publishing a book of mine entitled *PARTICIPATE! PARTICIPATE! PARTICIPATE! 21 Ways to Revitalize American Democracy*. This would be my tenth published book. To provide you a sample, I am enclosing several chapters, drawn from different sections of the book. Other chapters are available if you would like to review them.

I see the audience of *PARTICIPATE! PARTICIPATE! PARTICIPATE!* to be citizens who are concerned about the course of events in American public life and want to make a difference. My thesis is that sending a message isn't enough to make government work more effectively for us. Rather I urge citizens to put aside simplistic solutions, such as term limits (which are anti-democratic), and realize that "consent of the governed" is a continuous, interactive process. That's what political insiders know and practice. Numerous citizens likewise need to be involved all year round in order to revitalize American democracy.

Then I go through practical ways in which citizens can participate fully in democratic decision-making: by running for office, getting involved with a

political party, keeping in contact with incumbents between elections, lobbying legislative bodies and executive officials, and participating in agenda setting, budget making, planning processes, and other aspects of governmental decision making.

Thus, my book would be in the tradition of David Matthews' *Politics for People: Finding A Responsible Public Voice*, which you published in 1994.

I write from the perspective of one who has been involved in different aspects of civic action and politics for many years. As my enclosed vita indicates, I have been a grassroots community organizer, worked for local voluntary organizations, been employed by local government, worked for a U.S. Senate subcommittee, and served as a lobbyist.

Through the Civic Action Institute, which I organized in 1969 and still serve as president, I have conducted training for citizens and local officials in all sections of the United States on ways to achieve greater citizen participation. These days I am beginning to get involved in training and technical assistance in emerging democracies abroad, giving particular attention to democratic participation beyond elections. Thus, I am dealing with topics of my book as they apply in other settings.

Dr. Richard J. Martin

October 3, 1995

Page two.

If you want to look at other chapters, please let me know. However, if you decide this book is not appropriate for the University of Illinois Press, please return the sample chapters to me in the enclosed, self-addressed envelope.

Sincerely yours,

Howard W. Hallman

Mon-Thurs: 301 694-2859; Fri-Sat: 301 897-3668
620-0232

Fax: 301

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

November 2, 1995

Ms. Michaela Hamilton
Vice President & Editor-in-chief
Dutton/Signet Books
375 Hudson Street
New York, NY 10014

Dear Ms. Hamilton:

I would like to inquire whether Dutton/Signet Books would consider publishing a book of mine entitled *PARTICIPATE! PARTICIPATE! PARTICIPATE! 21 Ways to Revitalize American Democracy*. This would be my tenth published book. To provide you a sample, I am enclosing several chapters, drawn from different sections of the book. Other chapters are available if you would like to review them.

I see the audience of *PARTICIPATE! PARTICIPATE! PARTICIPATE!* to be citizens who are concerned about the course of events in American public life and want to make a difference. My thesis is that sending a message isn't enough to make government work more effectively for us. Rather I urge citizens to put aside simplistic solutions, such as term limits (which are anti-democratic), and realize that "consent of the governed" is a continuous, interactive process. That's what political insiders know and practice. Numerous citizens likewise need to be involved all year round in order to revitalize American democracy.

Then I go through practical ways in which citizens can participate fully in

democratic decision-making: by running for office, getting involved with a political party, keeping in contact with incumbents between elections, lobbying legislative bodies and executive officials, and participating in agenda setting, budget making, planning processes, and other aspects of governmental decision making.

I have been working on this set of ideas for several years. I wrote an earlier version entitled *Consent of the Governed: Reflections on the American Experience* with an academic audience in mind. Among others I tried it with Sage Publications, which has published three previous books of mine, but they and their reviewers concluded that it wasn't academic enough. One reviewer helped point me in a new direction by commenting:

He is producing an 'everyperson's manual' for understanding the complex working of the American public policy process with guides to the many entry points....His detailed, up close step-by-step picture of public policy

making would be valuable for voluntary organizations that seek to influence legislation....I would think that Hallman could develop his material into a first-rate 'citizens' guide' to politics and law-making.

With a

jazzy popular cover, I could see it sold as a low-cost paperback in airports and upscale drug stores, and similar mass distribution points....Of course, public libraries, amateur political activists, emerging democracies abroad would also be appropriate markets.

Ms. Michaela Hamilton

November 2, 1995

Page two.

That's what I have tried to do with this new version, *PARTICIPATE! PARTICIPATE! 21 Ways to Revitalize American Democracy*. I hope that you will recognize this as a book which has potential for reaching a sizable market.

I write from the perspective of one who has been involved in different aspects of civic action and politics for many years. As my enclosed vita indicates, I have been a grassroots community organizer, worked for local voluntary organizations, been employed by local government, worked for a U.S. Senate subcommittee, and served as a lobbyist.

Through the Civic Action Institute, which I organized in 1969 and still serve as president, I have conducted training for citizens and local officials in all sections of the United States on ways to achieve greater citizen participation. These days I am beginning to get involved in training and technical assistance in emerging democracies abroad, giving particular attention to democratic participation beyond elections. Thus, I am dealing with topics of my book as they apply in other settings.

If you want to look at other chapters, please let me know. However, if you decide this book is not appropriate for Dutton/Signet Books, please return the sample chapters to me in the enclosed, self-addressed envelope.

Sincerely yours,

Howard W. Hallman

Mon-Thurs: 301 694-2859; Fri-Sat: 301 897-3668
620-0232

Fax: 301

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

January 17, 1996

Mr. Paul Golob, Senior Editor
Basic Books
10 E. 53rd Street
New York, NY 10022

Dear Mr. Golob:

I would like to inquire whether Basic Books would consider publishing a book of mine entitled *PARTICIPATE! PARTICIPATE! PARTICIPATE! 21 Ways to Revitalize American Democracy*. This would be my tenth published book. To provide you a sample, I am enclosing several chapters, drawn from different sections of the book. Other chapters are available if you would like to review them.

I see the audience of *PARTICIPATE! PARTICIPATE! PARTICIPATE!* to be citizens who are concerned about the course of events in American public life and want to make a difference. This would include college students and other young adults who want to understand how the political system works so that they can make a positive impact. There would be a market with public libraries and nonpartisan civic organizations engaged in recruiting and training citizen activists.

My thesis in *PARTICIPATE! PARTICIPATE! PARTICIPATE!* is that sending a message isn't enough to make government work more effectively for us. Nor is merely "voting the rascals out." Rather I urge citizens to put aside simplistic solutions, such as term limits (which are anti-democratic), and

realize that "consent of the governed" -- that time-honored concept from the Declaration of Independence -- is a continuous, interactive process. That's what political insiders know and practice, which is why they are effective. Numerous citizens likewise need to be involved all year round in order to revitalize American democracy.

With this in mind I go through practical ways in which citizens can participate fully in democratic decision making: by running for office, getting involved with a political party, keeping in contact with incumbents between elections, lobbying legislative bodies and executive officials, and participating in agenda setting, budget making, planning processes, and other aspects of governmental decision making.

For instance, Chapter 20 (enclosed) urges citizens to get in on budget making from the beginning rather than simply bemoaning how badly Congress and the president are handling the federal budget. The chapter offers concrete suggestions on how citizens can be effectively involved all the way through the budgetary process and how they can influence decision makers in a timely manner.

As my enclosed vita indicates, I have been a grassroots community organizer, worked for local voluntary organizations, been employed by local government, worked for a U.S. Senate subcommittee, and served as a lobbyist. Through

Mr. Paul Golob

January 17, 1996

Page two.

the Civic Action Institute, which I organized in 1969 and still serve as president, I have conducted training for citizens and local officials in all sections of the United States on ways to achieve greater citizen participation.

These days I am beginning to get involved in training and technical assistance in emerging democracies abroad, giving particular attention to democratic participation beyond elections. I have hosted a Polish delegation visiting the United States to study local citizen participation practices. A year ago September I gave a series of speeches on this topic in Ankara and Istanbul, Turkey for the U.S. Information Agency. Also, I have been chosen by the National Academy of Public Administration, of which I am a fellow, to present a paper on citizen participation at an international conference in Tokyo this May. These assignments are helping sharpen my focus on what is important in American democracy.

I hope that you will conclude that *PARTICIPATE! PARTICIPATE!* *PARTICIPATE!* is a book that Basic Books would want to publish. However, if you decide it is not, please return the sample chapters to me in the enclosed, self-addressed envelope.

Sincerely yours,

Howard W. Hallman

Mon-Thurs: 301 694-2859; Fri-Sat: 301 897-3668
620-0232

Fax: 301

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

February 20, 1996

Ms. Betty A. Prashker
Executive Vice President
Crown Publishing Group
201 E. 50th Street
New York, NY 10022

Dear Ms. Prashker:

As happens every four years in American political life, lots of energy is now going into selecting party nominees and then electing a president. This heightens both hopes and anxieties of the American people. The November 5th election will pick a winner but won't settle all issues of public life. Remaining will be the need to keep American democracy vibrant by engaging millions of citizens in active democratic participation on a continuing basis.

With this in mind I am working on a book entitled *PARTICIPATE! PARTICIPATE! PARTICIPATE! 21 Ways to Revitalize American Democracy*. My desire is to have it published in late 1996 or early 1997 as the next phase of American political life commences. Would the Crown Publishing Group be interested in this book?

The enclosed table of contents provides an outline of my book. Six chapters drawn from different parts of the book offer a sample of my ideas and writing style. This would be my tenth published book, as shown on the enclosed list of my writings.

I begin *PARTICIPATE! PARTICIPATE! PARTICIPATE!* by reaffirming that in

American democracy at its best our governments serve as our agents to achieve common objectives. As the Declaration of Independence insists, the powers our governments exercise are just only as they derive from consent of the governed. To be truly effective, consent must be a continuous, interactive process, not merely episodic voting. Political insiders know this, which is why they are so influential. Numerous citizens likewise need to be involved all year round in order to revitalize American democracy.

With this in mind I go through practical ways in which citizens can participate fully in politics and governmental decision making: by running for office, getting involved with a political party, working in political campaigns, keeping in contact with incumbents between elections, lobbying legislative bodies and executive officials, and participating in agenda setting, budget making, planning processes, and other aspects of governmental decision making.

For instance, Chapter 19 (enclosed) urges citizens to get in on budget making from the beginning rather than simply bemoan how badly Congress and the president are handling the federal budget. The chapter offers concrete suggestions on how citizens can be effectively involved all the way through the budgetary process in local, state, and national government and how they can influence decision makers in a timely manner.

I envision the market for *PARTICIPATE! PARTICIPATE! PARTICIPATE!* to be the growing number of citizens who are concerned about the course of events in

Ms. Betty A. Prashkar

April 8, 1996

Page two.

American public life and want to make a difference. This market would encompass individuals, public libraries, and nonpartisan civic organizations engaged in mobilizing and training citizen activists. Another part of the market would be college students and other young adults who want to understand how the political system works so that they can make a positive impact. The book could be supplemental reading in college courses on American government and politics. I would be pleased if a paperback edition reached people through mass distribution outlets.

As my enclosed vita indicates, I have been a grassroots community organizer, worked for local voluntary organizations, been employed by local government, worked for a U.S. Senate subcommittee, and served as a lobbyist. Through the Civic Action Institute, which I organized in 1969 and still serve as president, I have conducted training for citizens and local officials in all sections of the United States on ways to achieve greater citizen participation.

These days I am beginning to get involved in training and technical assistance in emerging democracies abroad, giving particular attention to democratic participation beyond elections. I have hosted a Polish delegation visiting the United States to study local citizen participation practices. A year ago September I gave a series of speeches on this topic in Ankara and Istanbul, Turkey for the United States Information Agency. Also, I have been chosen by the National Academy of Public Administration, of which I am a fellow, to present a paper on citizen participation at an international conference in Tokyo this May. These assignments are helping sharpen my focus on what is important in American democracy.

I hope that you will conclude that *PARTICIPATE! PARTICIPATE!*

PARTICIPATE! is a book that the Crown Publishing Group would want to publish. However, if you decide it is not, please return the sample chapters to me in the enclosed stamped, self-addressed envelope.

Sincerely yours,

Howard W. Hallman

Mon-Thurs: 301 694-2859; Fri: 301 897-3668
620-0232

Fax: 301

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

Phone: 301 897-3668

Fax: 301 896-0013

October 23, 1996

Mr. David Gernert, Vice President
& Editor-in-chief, Adult Trade
Doubleday
1540 Broadway
New York, NY 10026

Dear Mr. Gernert:

In July I sent you a proposal for a book entitled *PARTICIPATE! PARTICIPATE! PARTICIPATE! 21 Ways to Revitalize American Democracy* and included several sample chapters. To refresh your memory I am sending a copy of the table of contents.

As I watch the presidential election unfold, I am more convinced than ever that much fuller participation is needed in all aspects of American democracy, going far beyond elections and into governance. My book provides practical guidance upon how this can be accomplished. Therefore, I hope that you will give favorable consideration to my proposal.

If you need further information, please let me know.

Sincerely yours,

Howard W. Hallman

HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

Phone: 301 897-3668

Fax: 301 896-0013

October 23, 1996

Ms. Ann Godoff, Vice President
& Editorial Director, Adult Books
Random House
201 E. 20th Street
New York, N 10022

Dear Ms. Godoff:

In July I sent you a proposal for a book entitled *PARTICIPATE! PARTICIPATE! PARTICIPATE! 21 Ways to Revitalize American Democracy* and included several sample chapters. To refresh your memory I am sending a copy of the table of contents.

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Sincerely yours,

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HOWARD W. HALLMAN
6508 Wilmett Road
Bethesda, MD 20817

Phone: 301 897-3668

Fax: 301 896-0013

October 31, 1996

Ms. Ann Godoff, Vice President
& Editorial Director
Random House Trade Group
201 E. 50th Street
New York, NY 10022

Dear Ms. Godoff:

I am submitting for your consideration a proposal for a book entitled *PARTICIPATE! PARTICIPATE! PARTICIPATE! 21 Ways to Revitalize American Democracy*. The 21 ways are outlined in the table of contents. Six chapters drawn from different parts of the book offer a sample of my ideas and writing style. Would Random House be interested in publishing it?

Fifteen months ago I wrote you about an earlier version of my ideas, then entitled *More Democracy, Not Less*. You indicated it wasn't what you were looking for then. Having had no success elsewhere, I reexamined my approach and decided that it was too academic. Accordingly, I recast it into a set of practical steps on how citizens can get involved not only in elections but also in day-to-day processes of governance.

I mailed the sample chapters of this new version to you in July, but I have now discovered that I used an erroneous street (20th instead of 50th). So unless the U.S. Postal Service is more diligent than I think they are, it probably never arrived. Here's a fresh copy.

Since then the 1996 election campaign has unfolded. It has had both positive and negative features, but in balance shows that American democracy retains lots of vitality. The November 5th election will pick winners but won't settle all issues of public life. Remaining will be the need to keep American democracy vibrant by engaging millions of citizens in active democratic participation on a continuing basis. That's the focus of my book.

I begin *PARTICIPATE! PARTICIPATE! PARTICIPATE!* by reaffirming that in American democracy at its best our governments serve as our agents to achieve common objectives. As the Declaration of Independence insists, the powers our governments exercise are just only as they derive from consent of the governed. To be truly effective, consent must be a continuous, interactive process, not merely episodic voting. Political insiders know this, which is why they are so influential. Numerous citizens likewise need to be involved all year round in order to revitalize American democracy.

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Ms. Ann Godoff

October 31, 1996

Page two.

For instance, Chapter 19 (enclosed) urges citizens to get in on budget making from the beginning rather than simply bemoan how badly Congress and the president are handling the federal budget. The chapter offers concrete suggestions on how citizens can be effectively involved all the way through the

budgetary process in local, state, and national government and how they can influence decision makers in a timely manner.

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American public life and want to make a difference. This market would encompass individuals, public libraries, and nonpartisan civic organizations engaged in mobilizing and training citizen activists. Another part of the market would be college students and other young adults who want to understand how the political system works so that they can make a positive impact. The book could be supplemental reading in college courses on American government and politics. I would be pleased if a paperback edition reached people through mass distribution outlets.

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I hope that you will conclude that *PARTICIPATE! PARTICIPATE!*
PARTICIPATE! is a book that Random House would want to publish.
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Howard W. Hallman